CELEBRATING 25 YEARS

Morris Habitat for Humanity®

2011 ANNUAL REPORT

Letter From The Executive Director

Dear Morris Habitat friends,

We are pleased to present our 2011 annual report. We pause and reflect on our activities and accomplishments of 2011 and also recognize and thank the very many people who helped Morris Habitat meet its mission of serving more families with affordable housing solutions. Morris Habitat is continually working on new initiatives and in this report we have an opportunity to give you a preview of what we have planned for 2012 and hope you'll join us as we change more lives.

Morris Habitat is an organization of everyday heroes. Perhaps the most inspiring thing to me about this incredible organization is that thousands of people are working to ensure its vision of everyone having a decent place to live. We accomplish this vision through our new homebuilding, critical home repair, and Neighborhood Revitalization programs, all powered by incredible volunteers.

Some highlights of what was accomplished in 2011; we celebrated our 25th anniversary in a year filled with accomplishments and activities. We made a difference for two families as they moved into their brand new homes in Morristown and worked with 13 new families on their homes. Nine low-income homeowners found comfort and safety through our Home Repair Ministry.

The ReStore increased revenues 15% over 2010. Did you know that since its inception, the ReStore has helped fund six homes and kept over 2,000 tons of useable materials out of the waste stream.

Being undaunted by a sluggish economy the board, staff and volunteers sought out innovative ways to fund, as well as, serve more families in 2011. We also continued to build greener by embracing sustainable, energy-efficient innovation.

We learned how to become advocates for the Habitat program by taking volunteers and supporters to build with our sister affiliate in La Ceiba, Honduras.

And most importantly, all of our homeowner families have continued to pay their mortgages and got on with the business of living!
No foreclosures!

What's on Tap for 2012?

- Completing 13 new homes in 3 municipalities!
- Starting work on 10 new homes
- Working on 10 home repair or A Brush with Kindness projects
- Working with the Community Builder's & Remodeler's Association as their 2012 charity
- Planning for our move to a new, larger facility
- Breaking the million dollar mark for ReStore sales!
- And working towards meeting the goals outlined in our 5 -year strategic plan.

Morris Habitat has 44 homebuilding projects in the pipeline and, if all stays on schedule, we will start our 100th house in 2015 and will have completed close to 100 home repairs!

While we experienced some difficult challenges in 2011, we could not have accomplished so much without the love, the support, the hard work and the vision of a dedicated Board of Directors, staff, volunteers, community supporters and YOU. It is inspiring to see the goodwill come together as we are "building hope, changing lives…yesterday, today, tomorrow. "

Someone once said, "I would thank you from the bottom of my heart, but for you my heart has no bottom." Our hearts at Morris Habitat have no bottom in our eternal thanks to you for all you do in helping deserving families achieve the American dream in 2011. We look forward to your continued support in 2012!

Blair Schleicher Bravo
Executive Director

Our Mission:

To build safe, decent and affordable homes for and in partnership with families in the community, and to make decent housing a matter of conscience and action.

Several Challenges, Many Sucesses

In 2011 Morris Habitat faced several challenges, but also realized many successes. As the economy remained weak, many more people were in need of affordable housing, but the average individual and corporate donations to Morris Habitat were lower. The ReStore's proceeds helped supplement the fundraising income.

Despite these obstacles, and with the help of many, Morris Habitat rallied and achieved the following:

Construction Successes:

- Two deserving families became first time homeowners In Morristown
- Nine low-income families were able to stay in their homes through our Brush with Kindness Home Repair ministry
- Thirteen homes are under construction
- Ensured 10 housing starts for 2012
- Continue to build "Greener" by embracing sustainable, energy efficient innovations

Fund-Raising Successes:

- Secured a $25,000 Annual Appeal Challenge grant from the **Benzel Busch Motor Car Corp**. and the Agresta family which allowed us to meet our $100,000 fundraising goal
- Received sponsorship for five homes—won the **Mary Kay "Get Beautiful, Give Back"** contest with funding for one home; four homes partially sponsored by **Weichert Realtors**

- Collaborated with three Habitat affiliates in the **Cars for Homes program**; increasing our car donations by almost 200%
- **Youth United** raised $1,500 towards a room sponsorship

Staff and Volunteer Successes:

- Received funding for two AmeriCorps National members to help on construction sites
- Recruited, trained and recognized 10,233 construction and non-construction volunteers (110% increase over last year) for a total of 65,611 hours (45% increase)
- Held 15 volunteer recognition events

Volunteers at our Summit and Randolph sites.

ReStore Successes:

- Increased revenue by 15% over 2010
- Expanded the base of regular volunteers, who provide 80% of hours needed to staff store operations
- Helped fund two homes and kept over 1,000 tons of useable materials from landfills

International Successes:

- Contributed $30,041 as our tithe to LaCeiba, Honduras, our sister affiliate, building 7 homes there
- Organized a group of 17 volunteers and supporters to visit La Ceiba for nine days. Helped build a home for the Ruiz family
- Members of our sister affiliate promised to come to the US to help us build in the near future
- In 25 years, we have funded 113 homes world wide.

Morris Habitat volunteers at La Cieba, Honduras build.

Our mission statement focuses on continually increasing the number of families served, while never losing sight that we are dedicated to partnering with new homeowners and the community while improving lives, one family at a time. It is our mission to build sustainable partnerships.

It's All About the Families…

MORRIS HABITAT, partnering with the Morris County Affordable Housing Corporation on our 5th collaborative project, built the Willow Street building— a duplex, representing our 43rd and 44th homes.

Volunteers worked alongside the two families to help them achieve their long-awaited dreams of home ownership. The families moved in November, in time for the holidays! Toshiba Foster is a benefits administrator with two daughters, a 16-year-old and a 2-year-old. Alexandra Rodriguez is an administrative assistant with three children: 13-year-old and 11-year-old sons and a 9-year-old daughter. Both parents are spreading the word about the blessings of a Habitat house: learning how to build and maintain their own homes and being able to spend more time with their families.

A 2011 survey of all Morris Habitat homeowners showed how Habitat program helps families to improve their finances and even become regular "savers. Habitat families feel more secure in their new neighborhoods, and as a result, have become more involved in the community.

Willow Street build is the home of the Toshiba Foster (right) and Alexandra Rodriguez families.

UNDER CONSTRUCTION

Morris Ave., Summit, NJ

- 6 Family building
- June 2012 completion date

A Legacy of Commitment: The Levine Family

THE LEVINE FAMILY – Ned, Beth, Jordan and Coby - became involved with Morris Habitat during the winter of 2007. Jordan, then a sophomore at Randolph HS attended one of our monthly orientations with his father, Ned. Little did they know what they were both in for!

Jordan went on to become co-chair of Youth United, educating and fundraising on behalf of MHfH. He also helped to start a Habitat for Humanity club at Randolph HS which has grown and thrives to this day. Now at Washington University in St Louis, Jordan continues to give back to his community.

Coby, Beth, Jordan and Ned Levine.

Ned, an entrepreneur, used his extensive business experience as a member of the Morris ReStore Advisory Committee, which he has chaired for the past year and was instrumental in the search for a new home for the affiliate and the ReStore.

And now Coby, at Randolph HS has picked up where his brother left off. As an active member of Youth United for the past two years, he has written five grant proposals, netting $5000. He is also an executive member of the high school's Habitat club.

Ned said volunteering is a rewarding experience and believes that the "giver gets back more than they have given...more that they could ever imagine." As with the Levine family, a 2011 study that we conducted among volunteers showed that the vast majority find the volunteer experience at Morris Habitat, whether on a construction site, in the ReStore, the office or on a committee, to be a rewarding one and would recommend it to a friend!

Don Kuhn: A Volunteer With A Vision

MORRIS HABITAT FOR HUMANITY (MHfH) is blessed to have thousands of volunteers help us each year. Many come in and do a phenomenal job at their assigned tasks. However, a very rare few go well above and beyond our expectations. Don Kuhn is that rare volunteer. We refer to him as our renaissance man; dabbling in many aspects of the organization and productive in every task he undertakes.

Don joined us in 1999 when he volunteered at several of our building projects. Soon he became a regular not just at our construction sites, but also in our offices. It was apparent that he had caught the Habitat "bug". In 2002, he joined the Board and was regularly giving generously of his time and treasure to support Morris Habitat and its mission.

Don's list of accomplishments while at Morris Habitat is impressive, but what is even more awe inspiring is that Don is 82! While he is not the oldest volunteer we have, he is by far the most active. He is an inspiration to many and can still be seen actively volunteering in the ReStore that he played such a prominent role in bringing to life.

Don says, "I believe in the simple mission of building affordable houses for families. Morris Habitat works because it brings together individuals with a common set of values. No matter what skills you bring, everyone here strongly believes that if they work together toward a common goal of affordable housing for all, that they can make it happen."

We at Morris Habitat are especially grateful to have volunteers like Don, who really care about the families we serve.

CORPORATE & INDIVIDUAL DONORS

Financial Support Is Crucial

When I was first asked to be the project leader for New York Life's Habitat for Humanity volunteer effort, I knew very little about Morris Habitat for Humanity's mission. However, I had experience with repairs around the house and decided to give it a try.

To say the least, I was overwhelmed by Morris Habitat for Humanity's dedication to help those less fortunate by providing affordable housing to low-income families. Many talk about helping others, but Morris Habitat for Humanity delivers big time! Working at the project sites with colleagues promotes team building, increases morale and builds friendships outside of the workplace. Meeting new homeowners and working alongside them on their American Dream of home ownership is priceless.

Since 2006, NYL has volunteered with Morris Habitat for Humanity on 13 separate house projects, logging 3,700 volunteer hours and sponsoring the Morris Avenue, Summit and Lozier Road, Mt. Olive homes. There are many of us who have been blessed with a good life. What better way for us to show thanks than to help others by giving back to our community.

—Jim Kucharski
New York Life Project Leader for Morris Habitat for Humanity

New York Life team are all smiles at our Summit site.

Habitat's Blue and Green ...and PINK!

Mary Kay, Inc. sponsored a *"Get Beautiful. Give Back."* makeover contest. The grand prize was sponsorship of a Habitat home in the name of the Mary Kay independent beauty consultant who completed the most eligible makeovers in a certain timeframe. Under the guidance of Pat Bomus, individuals scheduled slots for one of the many "marathon makeovers" held at Morris Habitat in Mine Hill, other non-profit sites, and even home parties. It seems that the life changing aspect of this partnership between Habitat and Mary Kay Inc. appealed to many women and they did what needed to be done to ensure a win.

Phyllis Doyle, a Mary Kay independent beauty consultant, of Bluffton, South Carolina, formerly of Parsippany, NJ. traveled back and forth several times, holding make-overs in New Jersey and South Carolina. In the end, she won the national contest and chose to build the house with Morris Habitat for Humanity in her home state of New Jersey!

Pat Bomus (right) and Phyllis Doyle spearheaded getting the Mary Kay house for Morris Habitat.

UNDER CONSTRUCTION

Peer Place, Denville, NJ

- 6 Family building
- October 2012 completion date

Partnering With a Local College

CENTENARY COLLEGE EQUESTRIAN CENTER, Long Valley, worked all summer along with local college students and volunteers from Morris Habitat, led by Doug Wright, our Construction Manager, to renovate one of the barns on campus.

Helping Morris Habitat Achieve Our Mission

Morris Habitat ReStore

The Restore focused their energies on partnerships and innovative marketing strategies, and we realized another successful year!

- COLLEGE HUNKS HAULING JUNK® began a partnership with the ReStore. Customers now have an option of having pick-up within 48 hours. Additionally, buyers can also take advantage of the COLLEGE HUNKS services for delivery of large items purchased at the ReStore.

Both the priority pick-up and delivery service charge a fee, but referrals that come through Morris Habitat receive a 10% discount and the COLLEGE HUNKS also donates a portion of their profits from the Morris Habitat referrals back to Habitat.

- Events helped bring customers to the ReStore. One of the most successful was the Go Green event, a one-day, one-stop recycling event. Customers not only received 25% off all merchandise but also got an additional 10% by bringing items to recycle; everything from outdated electronics to old paper files and household items. The event took on a festive atmosphere with music, food, and local vendors,

- CAPITOL LIGHTING, award-winning lighting experts, partnered with Morris Habitat for Humanity on a new, unique initiative, Making Lives Brighter. During the run of the campaign, customers donated their gently-used lighting to any Capitol Lighting showroom in the New Jersey area to be repurposed in a Habitat for Humanity home or sold at the Morris Habitat Re-Store.

- Another innovative way of collecting merchandise and raising funds was through the ReGifting program held at the holidays. The ReStore accepted holiday gift items that people did not want, have a use for, had too many of or for any other reason would rather ReGift. These items were sold in the ReStore or on eBay.

Celebrating 25 Years of Success…

We celebrated our 25th anniversary of changing lives with a year full of activities spotlighting where we came from, what we are doing, and what we plan for the future. This is also reflected in our 25th anniversary theme *"Building Hope, Changing Lives… Yesterday, Today, Tomorrow."* Over the years, Morris Habitat has served 221 families through home ownership opportunities, home preservation and international home building sponsorship. We are proud to say that there have not been any foreclosures.

Celebration activities began with a Founder's Dinner where three of our founding members reminisced about the way things were, when it took several years to build one house. Several events focused on the needs of today, from holding Family Landscaping days to help two of our many partners, the town of Mine Hill and the Madison Affordable Housing Corporation beautify their common grounds, to sponsoring home repair workshops for the general public. Additionally, a Chocolate Tasting event and a Share the Care Run were held. Morris Habitat's Youth United pitched in by writing grants, wrapping holiday gifts, recycling ink-jet cartridges and cell phones and holding activities in their respective high schools; all of which raised money for future projects.

We are very proud of our past and current accomplishments. We thank those who helped the Morris Habitat affiliate come into being. Most notable of these were Rev. W. James White (founding President), Carl Buen (founding VP), Jean Nilson (founding Secretary), Jamie Barnett (founding Treasurer), William H. Parker (Architect) and Julie McHugh Pease (the first Executive Director). Thanks to the steadfast commitment of our current Board, staff and volunteers we have a strong vision for the future. The next 25 years will be busy making a greater impact on families' lives.

Highland Avenue, Pompton Plains, NJ

- Single-family home
- June 2012 completion date

Jean Nilson, Morris Habitat's First Secretary, Jamie Barnett, First Treasurer, Carl Buen, First VP, Ruth Ryan, President 2011, and Blair Bravo, Executive Director at our Founders Dinner (photo left page), Cars for Homes and Clergy Build volunteers (left page and above), Share the Care logo, Habitat moms and their daughters at Mary Kay event, Homeowner Sandy Jones putting in her "sweat equity," Youth United advocated for affordable housing.

Neighbors Around the World

Morris Habitat's 1st Global Village Trip to La Ceiba, Honduras

by Blair Schleicher Bravo, *Executive Director of Morris Habitat*

On Saturday, March 5, 2011, at 6:00 a.m., seventeen people took 9 days of their busy lives to set off for our inaugural Global Village trip to build in La Ceiba, Honduras. The adventurous group of Morris Habitat staff, current and former board members, volunteers, friends and family members endured sweltering hot and humid conditions, unforgiving sun, mosquitoes, and sore muscles to move more than 1,000 cinder blocks, not once but several times, and six dump truck loads of sand, gravel and red clay to build a house in six days!

The volunteers worked alongside the future Honduran homeowners, July, Jose and Ashley Ruiz, with local volunteers under the supervision of Honduran masons. The work was rigorous since all work was done by hand. A typical Honduran home is less than 500 square feet with two bedrooms, a bathroom, a kitchen and a dining/living room. At the end of our time, the house was almost halfway done and would be completed six weeks later.

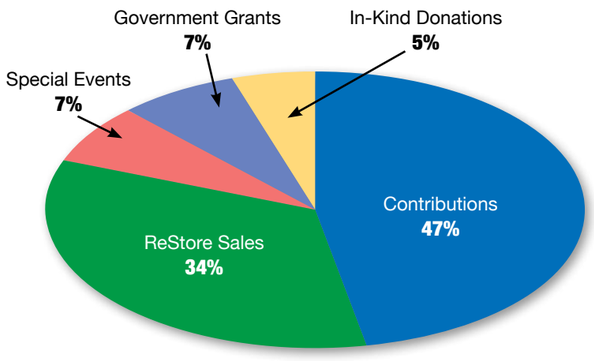
Going forward, July and Jose Ruiz will have a mortgage of $50 a month to pay for the construction costs. This will be far below their current rent of $125 a month.

Our new friends at the La Ceiba affiliate were appreciative of the help that we could bring. Each person helped in making Morris Habitat's first Global Village trip a success. All are excited about planning Morris Habitat's next trip and some of our affiliate members have promised to come north in the near future to help us build on one of our sites!

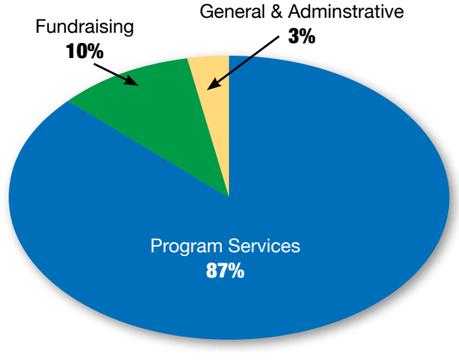
Volunteers working at the La Cieba, Honduras site.

Statement of Activities - year ending, December 31, 2011.
A breakdown of how we raised our 2011 income and how we used our income.

Sources of Funds



Use of Funds



2011 Statement of Activities and Changes in Net Assets

	Unrestricted	Temporarily Restricted	Total
SUPPORT AND REVENUES:			
Contributions	$289,207	$881,915	$1,171,122
Government Grants		171,559	
Restore Sales	852,142		852,142
Sales of Homes	107,170		107,170
In-kind Donations	127,936		127,936
Mortgage Interest Income	41,189		41,189
Investment Income	2,702		2,702
Special Events Revenue	174,899		174,899
Mortgage Sales	237,310		237,310
Other Income	3,562		3,562
	1,836,117	1,053,474	2,718,032
Net Released from Restriction	841,591	(841,591)	
Total Support and Revenue	2,677,708	211,883	2,718,032
EXPENSES:			
Program Services	1,843,359		1,843,359
General and administrative	57,388		57,388
Fundraising	224,183		224,183
Total Expenses	2,124,930		2,124,930
CHANGES IN NET ASSETS	552,778	211,883	764,661
NET ASSETS - Beginning of year	2,535,402	17,620	2,553,022
NET ASSETS - End of year	**$3,088,180**	**$229,503**	**$3,317,683**

Donors

Community Builder - $100,000+
- County of Union—HOME Program
- Township of Denville Affordable Housing Trust Fund
- Weichert Morris Plains Corporate HQ

Home Builder $50,000 - $99,000
- County of Morris—HOME Program
- Morris County Housing Authority-Trust Fund

Dream Builders $25,000 - 49,999
- Benzel Busch Motor Car
- Central Presbyterian Church of Summit
- Federal Home Loan Bank
- FM Kirby Foundation
- Habitat for Humanity, International
- Investors Savings Bank Short Hills
- R.M. Ellis Foundation

Craftsman $10,000 - $24,999
- Century 21 Construction Corp
- Christ Church
- Coldwell Banker of Suffern NY
- Credit Suisse Foundation
- Donor, Anonymous
- Dwyer, Jane
- Executive Sports Group
- Fountain Baptist Church
- Jacksonville Chapel
- New Jersey's Clean Energy Program
- New York Life Foundation
- Normandy Real Estate Partners
- Presbyterian Church of Chatham Township
- Sisson, Linda
- St. Teresa's Catholic Church
- The Nicholas J. and Anna K. Bouras Foundation Inc.
- The Provident Bank Foundation
- Township of Pequannock
- Wells Fargo Bank

Master Builder $5,000 - $9,999
- ASCO, Automatic Switch Co.
- Bank of America - Ridgefield Park
- Bravo, Blair Schleicher
- Calvary Episcopal Church
- Habitat Cars for Homes
- Coldwell Banker Parsippany
- Drinker Biddle & Reath LLP
- Joseph and Cheryl Marino Family Foundation Inc.
- McDowell, Gary
- Monico, Sue and Joe
- Nadaskay Kopelson Architects
- New York Life Insurance
- North Central Jersey Association of REALTORS
- Riccio, Louis A.
- Sean and Betsy Monaghan
- Stone, Margaret
- Temple Sinai of Summit
- The Burgdorff Foundation
- The Unitarian Church In Summit
- Thrivent Financial for Lutherans, Union County Chapter

Master Carpenter $2,500 - $4,999
- Chubb Corporation
- Cloud Strategies LLC
- Community Foundation of New Jersey
- Deloitte Consulting LLP
- Graham Curtin
- Hudson City Savings Bank
- IBM Employee Services Center
- Jorgensen Foundation, Inc.
- Lester, John
- Madison Housing Authority
- Morris Habitat for Humanity
- New Jersey Natural Gas
- Psyck, Gerry
- Renaissance Church
- Ryan, Ruth
- Sleece, Richard
- Summit Affordable Housing Corporation
- Summit Housing Authority
- Summit Jewish Community Center
- The Active Network, Inc.
- The Prudential Foundation Matching Gifts
- Wells Fargo Foundation

Raise the Roof $1,000 - $2,499
- Agresta, Darol
- AT&T United Way Employee Giving
- Becton Dickinson and Co.
- Blanco, Louis
- CIT Group, Inc.
- Crosthwaite, Harold
- Donor, Anonymous
- Everett, Beth
- ExxonMobil Foundation
- Fidelity Charitable Gift Fund
- Heritage Community Bank
- Johnson & Johnson
- K Public Relations LLC
- Kelly, Janine
- Korfiatis, Bessie
- Leeb, Seth
- Levine, Ned
- Longo Electrical-Mechanical Inc.
- Louis Dornfield Estate
- MacBurney, Christine
- Marie Callahan, Ellen
- Matherne, Debra
- Miller, Scott
- Mimberg, Rainer
- Palla, Richard
- Palla, Sophie
- Reamer, Robert
- Rieger, Michael
- Rubenstein, Andrew
- Russell, Dierdre D.
- Shrine of St. Joseph
- Straight Edge Construction Inc.
- The Governance Group
- The Piper Hill Foundation
- Welsh Chester Galiney Matone Inc.

Bricklayers $500 - $999
- America's Charities
- Atlantic Health System
- Ayuso, Edward
- BASF Corporation
- Bike & Build
- Brightgreen Home Loans
- Choma, James
- Comprehensive Asset Management
- Corbett Exterminating Corp.
- DeQuina, Angela
- Downs, Jim
- Edgewood Properties
- Eppie, Ellen
- First Presbyterian Church of Boonton
- First Presbyterian Church of Mendham
- Foundation Associates
- Hagman, Lynn
- Hendershot, Joseph
- Hesselgrave, Jay
- Hicks, George
- Hildale Presbyterian Church
- Hoeflin, Andy
- JFK&M Consulting Group
- Joan Dalianis Foundation
- Jones, Penny
- JP Morgan Chase, Houston
- JPMorgan Chase
- Langerman, Dana
- Langerman, Peter A.
- Lark, Joseph
- Lee, Catherine
- Lee, Raymond
- Levine, Howard
- Lois Schneider Realtor
- Mauzy, Warren
- Merck Partnership for Giving
- Messina, Eugene
- Morristown High School
- Mullman, Ellen
- Nash, Michael
- NECA
- New York Life Giving Campaign
- Oli Systems Inc.
- Pfizer Foundation Matching Gifts Program
- Presbyterian Church of Morris Plains
- Rafal, Jane
- Richer, Ann
- Roberto, Christine
- Rossettie, Patrice
- Schrieber, Susan
- Schubiger, Michael
- St. Andrews Greek Orthodox Church
- St. Paul's Episcopal Church
- Stender, Richard
- Stratton Huskey, Budge
- The Education Association of Morris
- The First Reformed Church of Pompton Plains
- The Healey Family Foundation
- The Order of St. Benedict of New Jersey
- Tureck, Gary
- United Methodist Church of Summit
- Vargas, Eduardo
- Volinsky, Chris
- Vollmayer, Dave
- Wright, Doug

Groundbreaker $499 or Less
Please visit us online at ***www.MorrisHabitat.org*** *for a list of remaining donors, including those giving "In Kind".*

This Annual Report is a publication of Morris Habitat for Humanity, Inc.

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Ellen Eppie
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Construction Manager

Carolyn Haraksin
Director of Homeowner Relations and Construction Group Scheduling

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George DeJesus*
Construction Supervisor

Chris McNamee*
Construction Supervisor

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Tom Miller*
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Suzanne Seeger*
Cashier

Lori Hughes*
Warehouse Expediter

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